## Consolidated

|  | FY2004 | FY2003 | Comparison |  |
| :--- | :---: | :---: | ---: | ---: |
|  | A |  | $\mathrm{A}-\mathrm{B}$ | $\mathrm{A} / \mathrm{B}(\%)$ |
| Operating revenues | 50,472 | 48,538 | 1,933 | 104.0 |
| Ordinary revenues | 50,860 | 48,780 | 2,079 | 104.3 |
| Ordinary expenses | 46,778 | 45,703 | 1,074 | 102.4 |
| Ordinary income | 4,082 | 3,077 | 1,004 | 132.7 |
| Net income | 2,261 | 1,495 | 766 | 151.2 |
| ROA (return on assets) (\%) | 4.1 | 3.5 | 0.6 | - |
| ROE (return on equity) (\%) | 9.3 | 6.5 | 2.8 | - |

(Note 1) ROA: Operating income/average gross assets. ROE: Net income/average shareholders' equity
(Note 2) Fiscal year 2004: Number of consolidated subsidiaries at 130, number of affiliates accounted for under the equity method at 50
Fiscal year 2003: Number of consolidated subsidiaries at 125 , number of affiliates accounted for under the equity method at 43

## Unconsolidated

(Unit: 100 million of yen)

|  | FY2004 | FY2003 | Comparison |  |
| :--- | ---: | ---: | ---: | ---: |
|  | A |  | B | $\mathrm{A}-\mathrm{B}$ |

(Note 1) ROA: Operating income/average gross assets. ROE: Net income/average shareholders' equity

## Electricity sales

|  | FY2004 | FY2003 | (Unit: 100 million kWh) |  |
| :--- | :---: | ---: | ---: | :---: |
|  | A |  | A - B | A/B (\%) |
| Residential | 926 | 869 | 57 | 106.5 |
| Commercial and industrial | 782 | 751 | 31 | 104.2 |
| Specified-scale demand | 1,159 | 1,140 | 19 | 101.7 |
| Total | 2,867 | 2,760 | 107 | 103.9 |

(Note) Fiscal year 2003 results have been adjusted to the fiscal year 2004 breakdown by demand category after the expansion of liberalization (estimate for reference).
<Reference: Dividends>

|  | Annual cash dividends per share of common <br> stock (yen) |  | Total annual cash <br> dividends (million <br> yen) | Dividend payout ratio <br> $(\%)$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | 31,067 | 33.1 |
| Fiscal year ended <br> March 31, 2005 | 60.00 | 30.00 | 30.00 | 81,101 |

