# FY2021 Consolidated Performance Forecast

July 21, 2021

Tokyo Electric Power Company Holdings, Inc.

# [Main points of the performance forecast]

- ➤ Operating revenue is forecasted to decrease by ¥1.383 trillion to approximately ¥4.484 trillion due to the new accounting standards going into effect and a decrease in power sales volume.
- ➤ Ordinary income/loss is forecasted to decrease by ¥116 billion to approximately ¥74 billion as a result of a decrease in power sales volume and the disadvantageous impact from the time-lag inherent to the fuel cost adjustment system.
- Quarterly net profit is forecasted to decrease by <u>¥114 billion</u> to approximately <u>¥67 billion</u>.



### 1. Performance forecast overview

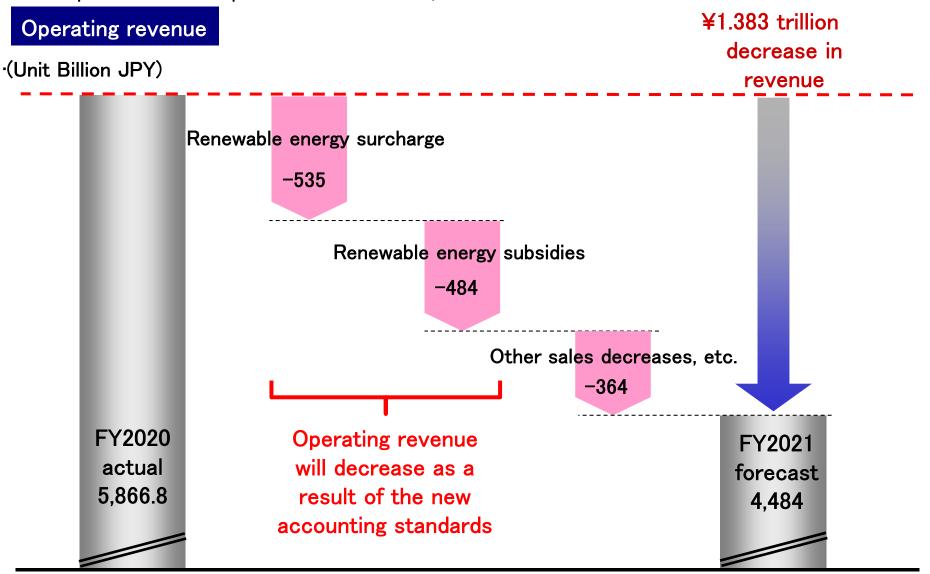
·(Unit: Billion JPY)

	FY2021 (Forecasted)	FY2020 (Actual)	+/-
Operating revenue	4,484	5,866.8	- 1,383
Operating income/loss	69	143.4	- 74
Ordinary income/loss	74	189.8	- 116
Extraordinary income/loss	_	1.3	- 1
Net income it should be going to owners of p a r e n t	67	180.8	- 114



#### 2. Factors for fluctuating consolidated revenue ~The impact of new accounting standards~

Operating revenue will decrease by ¥1 trillion as a result of the new accounting standards (no impact on revenue and expenditures since expenses will also decrease)



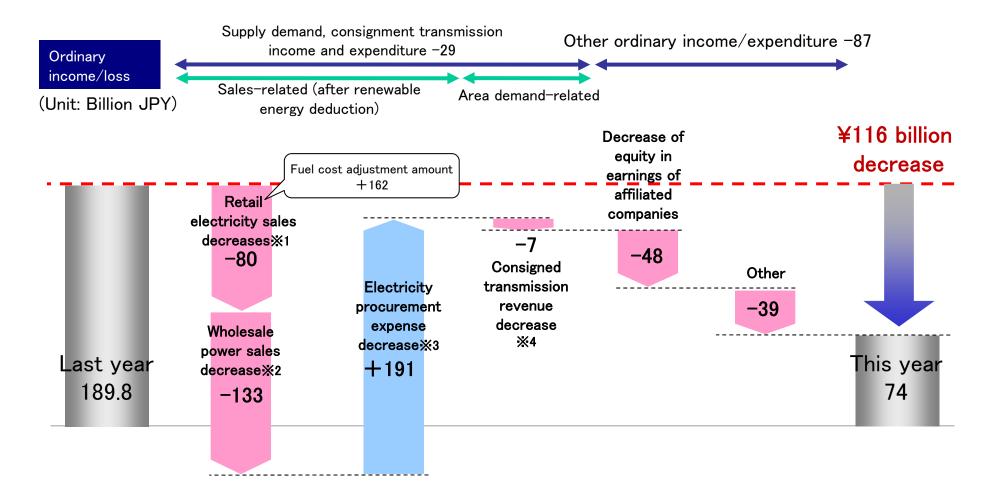
·(Unit: Billion kWh)

	FY2021	FY2020	Comparison	
	(Forecasted) (Actual)		+/-	Percentage (%)
Total power sales volume	213.0	231.5	- 18.5	92.0
Retail power sales v o l u m e	186.9	204.7	- 17.8	91.3
Wholesale power sales v o l u m e	26.1	26.8	-0.7	97.3
Area demand	267.3	266.3	+ 1.0	100.4

	FY2021 (Forecasted)	FY2020 (Actual)	+/-
Exchange rate (Interbank)	Approx.110 JPY/USD	106.1 JPY/USD	Approx. + 4 JPY/USD
Crude oil price (Japan CIF)	Approx. 62 USD/Barrel	43.4 USD/Barrel	Approx. + 19 USD/Barrel



## Reference. Comparison with last fiscal year (consolidated)





<sup>💥 1</sup> Retail power sales include the impact of consigned transmission expenses

 $<sup>\</sup>divideontimes 2$  Wholesale power sales exclude the impact of indirect auctions

<sup>\*3</sup> Electricity procurement expenses exclude the impact of indirect auctions, and the revenue increase caused by an increase in deficit imbalance offsets the power source procurement expense increase.

<sup>💥 4</sup> Consigned transmission income includes transactions within the Group but excludes the impact of the deficit imbalance

# Reference. Core company overview

·(Unit: Billion JPY)

	FY2021 (Performance forecast)	FY 2020 (Actual)	+/-
Revenue	4,484	5,866.8	- 1,383
TEPCO Holdings	635	624.2	+ 11
TEPCO Fuel & Power	5	8.7	- 4
TEPCO Power Grid	1,760	2,003.8	- 244
TEPCO Energy Partner	3,685	5,034.3	- 1,349
TEPCO Renewable Power	154	143.4	+ 11
Adjusted amount	- 1,755	- 1,947.9	+ 193
Ordinary income/loss	74	189.8	-116
TEPCO Holdings	75	- 7.9	+ 83
TEPCO Fuel & Power	24	69.8	- 46
TEPCO Power Grid	108	169	- 61
TEPCO Energy Partner	8	6.4	+ 2
TEPCO Renewable Power	40	48.1	- 8
Adjusted amount	- 181	- 95.6	- 85



## Reference. Application of new accounting standards

- "Accounting standards for revenue recognition" went into effect in FY2021 and some transactions that were posted as revenue (sales) must now be listed in a different category (changes were also made to what can be posted as expenses so there was no impact on revenue and expenditure).
- > Surcharges and payments are posted as increases/decreases in recovered debts (liabilities) since they are paid to the GIO.
- Subsidies are posted as decreases in expenses due to revision of the electric operators accounting rules in accordance with the new accounting standards.

Diagram of the feed-in tariff system for renewable energies
Blue: Accounting category until FY2020
Red: Accounting category as of FY2021

